

**Welcome to the 2017
Grafton Regional
Development Corporation
Annual Meeting**

GRDC



Bridge Construction Completed



Enterprise Center at Plymouth



APEX Accelerator Launches

1st Accelerator Program in Central NH
17 Participants in 1st Cohort
Over \$2,000 in Prizes Awarded

2nd Cohort Consists of 17 Participants
Currently Ongoing

3rd Offering Planned for Spring 2017
Focus on Student Businesses

GRDC

Zamzow Room Video Capabilities Completed



Keep an Eye out for more
exciting changes and
updates at the the ECP



ENTERPRISE CENTER
at Plymouth

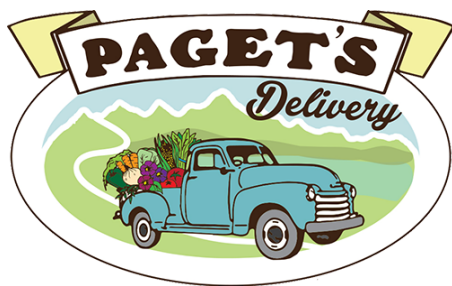
Currently 90% Occupied!



SARA HOLLAND
& CO.



RESILIENCE
Planning & Design LLC



Keene Systems



MODERN TRIBE



DRAGON FINANCIAL SERVICES, LLC



scenarios
mind your business.

GRDC



Dartmouth Regional Technology Center

85% occupied with 15-20 active ventures

100 Employees currently work at DRTC Ventures

DRTC Graduates Employ apx 130 Employees

Current DRTC Ventures and Graduate's have attracted over
\$250M in Grants and investment



GRDC



High Impact Ventures in Residence at DRTC



Revolutionary purification technology and services for drug manufacturing, improving efficacy and lowering costs (40 employees, over \$30 million invested)



Commercialization lab, working with inventors from 35 universities around the world to bring new therapeutics to market (Co Founder Dr. Jake Reder Award Small Business Person of the Year – New Hampshire SBA)



Breakthrough imaging technology to visualize cancer radiation treatments in real time, ensuring accuracy (5 employees, \$ millions in grants and investments)



Novel sensor technology to monitor for smoking in apartments, hotels, housing authorities and dorms (19 employees, over \$7 million invested)



Robotic tackling dummies, reducing concussive and soft tissue injuries in law enforcement, military and sports training (5 employees, \$1+ million in revenue, ½ of NFL teams are customers)



New, proprietary process for early detection of diabetes, helping to change outcomes (4 employees and \$ millions in grants and investments)



Expert author and consultant for executive compensation, offering coaching for women leaders (clients in Upper Valley and worldwide, studio in DRTC)

2017 Loan Activity

10 Total # of
Loans Made

\$1,095,550

Total Amount
of Loans to
Small
Businesses in
Grafton County



Schillings Beer Co. - Littleton



Marsh Brothers Deli – Lebanon



Wayside Inn – Bethlehem



Morano Gelato – Lebanon



Littleton Food Coop - Littleton

2017 Loan Activity

93.5

of FTE Jobs
Retained



38.5

of FTE Jobs
Created

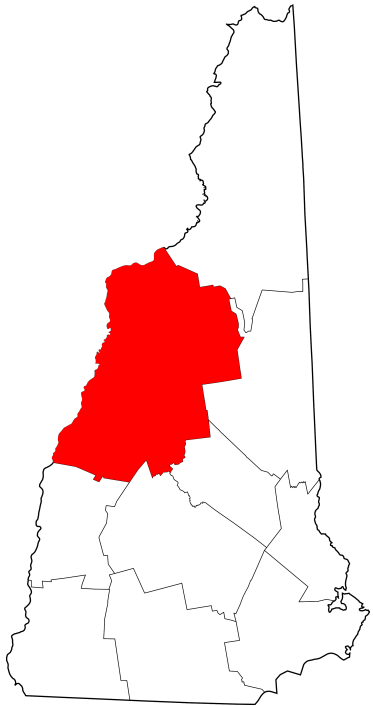


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Business Advising through NH SBDC

Advising Services and Seminars in Grafton County are supported by CDBG Micro Enterprise Grant



64 Clients Advised
469+ Direct Advising Hours
4 New Business Started
10 New Jobs Created
\$200K in Capital Infusion
\$1.35M+ in Sales Increases



GRDC



Small Business Seminar Series

19

Seminars
Hosted

2

New
Towns
Served

4

New
Seminars
Added

Supported By:

LIVE FREE and *start*



CDFA

Community Development Finance Authority
Strengthening New Hampshire's Communities



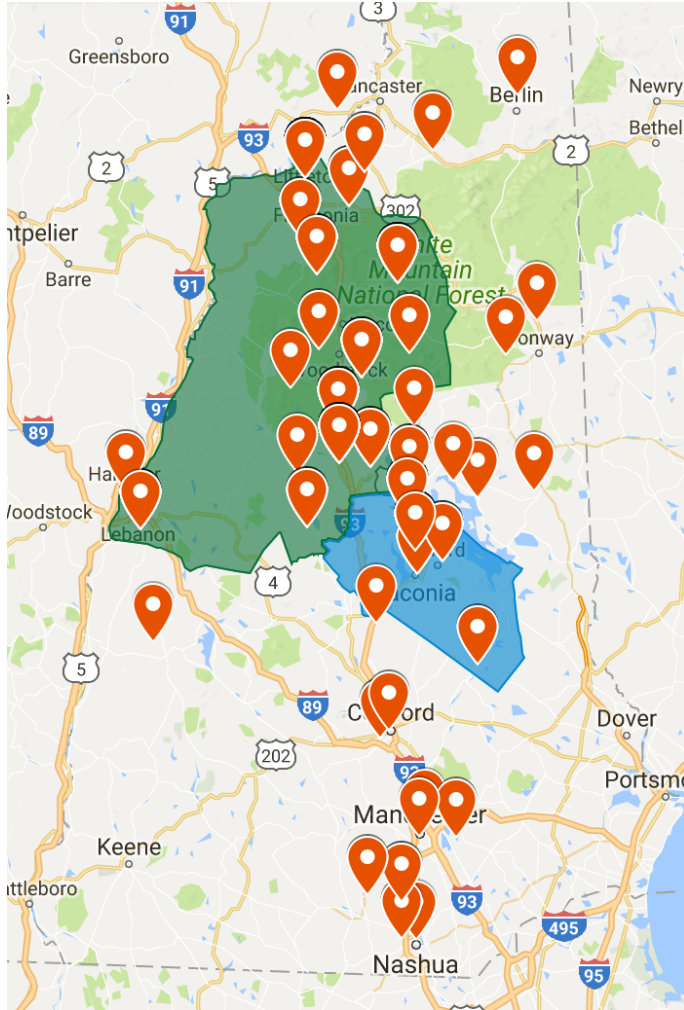
MEREDITH
VILLAGE SAVINGS BANK



GRDC

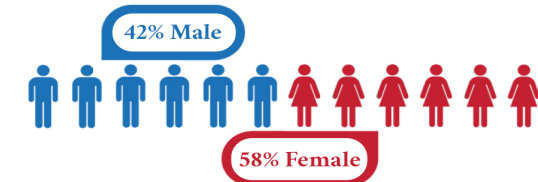
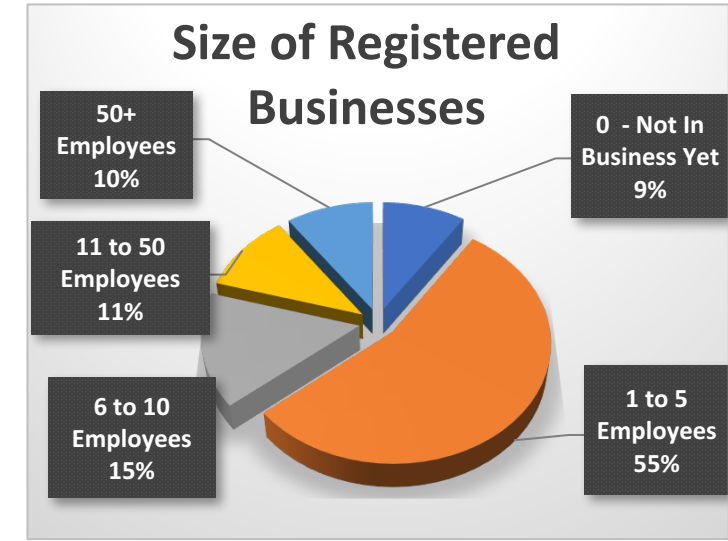


Small Business Seminar Series



270
Registered
Attendees

150
Businesses
Served



GRDC

*Getting Your Business on the Web
Plymouth NH*



Community Development

Over the past 6 months Anne has been all around the county and state talking and meeting with various community leaders to learn how GRDC can help support you!

Anne's taking this show on the road!

GRDC

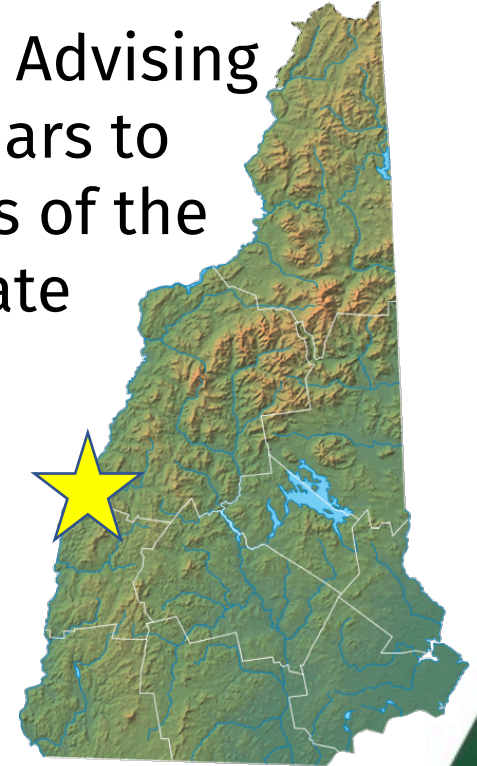


Future Plans

Complete 3rd floor office
at the ECP



Expanding Advising
and Seminars to
other parts of the
county/state



Continue to
improve
programing



Develop Innovation
Lab for Student
run businesses

GRDC



Keep Your Eyes Open!



GRDC



Thank You To Our Partners



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Committed to the future of rural communities.



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